

PERRY

PERRY PROCESS EQUIPMENT LTD

A PERRY EQUIPMENT COMPANY

HIGH QUALITY PROCESS PLANT AND EQUIPMENT

Trusted Market Experts Since 1932

www.perryprocess.co.uk | 03



CONTENTS

| CUMPANY UVERVIEW | 4 |
|-------------------------------|---------|
| HISTORY USED EQUIPMENT | 5 6 |
| | |
| BUYING OPTIONS | 9 |
| PLANTS & LINES | 10 |
| NEW EQUIPMENT | 17 |
| THE PERRY TEAM | 14 |
| THE PERRY EQUIPMENT COMPANIES | 19 |

COMPANY OVERVIEW

USED PROCESS PLANT AND EQUIPMENT SPECIALISTS.

Perry Process Equipment Ltd buys and sells high quality used process plant and equipment to the chemical, pharmaceutical, food and beverage industries. With equipment immediately available from stock and competitively priced, we are one of the leading dealers of used machinery worldwide.

Our vision is to supply high quality used process equipment for a competitive price. We can help your company save time and money on your process machinery.

Established in the UK in 1990, we go beyond just buying and selling used equipment. We have a team of experienced and knowledgeable staff to assist with equipment sourcing, mechanical refurbishment, international payment options, export packing and logistics, equipment disposal, and support with the dismantling and removal of plants, lines and equipment.

Whether you are looking to increase your production capacity, upgrade your equipment or close a process facility, our team is here to help you every step of the way. **It's all part of the Perry process.**

HISTORY

BUYING & SELLING HIGH QUALITY PROCESS PLANT & EQUIPMENT WORLDWIDE SINCE 1932.

Perry Epstein formed his company, Perry Equipment & Supply, in 1932 in Philadelphia. An engineer by training, Perry saw the value of used process equipment during the great depression.

During the early 1950's the company started to manufacture new pressure vessels and heat exchangers alongside its used equipment division.

By the start of the 1970's Perry's used equipment division, which had originally focused on chemical process equipment, had expanded into additional industries including plastics, pulp & paper, sugar and pharmaceuticals.

The original company is now called Perry Videx and is headquartered in New Jersey, USA.

Perry's first international venture was in 1990 when they established a European business division based in the UK that is Perry Process Equipment Ltd.

Over the years several other international offices have been established to cater for the global nature of the business and to ensure the highest quality service and the largest range of stock for our customers.

"I WAS INSTINCTIVELY
REASSURED THAT I
WOULD BE DEALING WITH
A PROFESSIONAL AND
RELIABLE COMPANY.
THE SERVICE WAS
FRIENDLY, EFFICIENT
AND PROFESSIONAL."
FOOD PROCESSOR



EQUIPMENT IN STOCK AND IMMEDIATELY AVAILABLE.

Perry has one of the largest inventories in the world of used, refurbished and unused process equipment. We have equipment in stock, located worldwide, from manufacturers including: Alfa Laval, APV, De Dietrich, Glatt, Hosokawa, Krauss Maffei, Lödige, Nauta, Pfaudler, Westfalia and Winkworth.

Most of our equipment is cleaned, tested, and sold with its service history and relevant technical documentation.

View our entire inventory of process equipment online **www.perryprocess.co.uk**

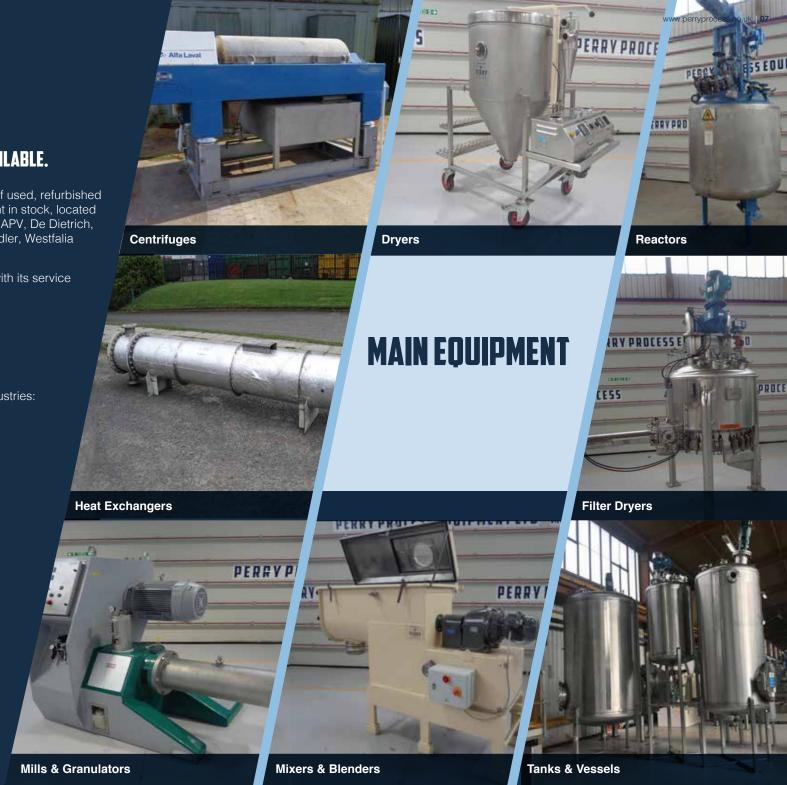
INDUSTRIES WE SERVE

We buy and sell used equipment to the following industries:

- Chemical
- Pharmaceutical
- Food & Beverage
- Brewing
- Confectionary
- Edible Oils & Fishmeal
- Nutraceuticals
- Power Generation

"USED TANKS FROM PERRY AT LESS THAN £10K GAVE US A SIGNIFICANT SAVING, EVEN AFTER OUR MODIFICATION, REFURBISHMENT AND RE-CERTIFICATION COSTS."

EQUIPMENT MANUFACTURER



08 Maximise the benefits to your organisation whilst minimising your risks.

SELLING OPTIONS

SELLING YOUR PROCESS EOUIPMENT

Our very experienced buyers are here to assist you with the sale of your surplus equipment. Together they have more than 40 years of knowledge and experience in the used process equipment industry.

DISPOSAL OPTIONS **AVAILABLE:**

- **Outright Purchase**
- Consignment
- **Equipment Listing**
- Asset Disposal Package

TRADE-IN

Use the value of your unwanted process equipment against the cost of buying something else from our stock.

This is an excellent option if you are looking to upgrade or replace some existing machinery. We can take care of the removal and transportation of the equipment so all you need to focus on is finding the machine you need to purchase.

Let's Work Together to Sell Your Surplus Assets.

If you are considering selling your process equipment, contact us to discuss the best disposal option for you 01325 315111.

"WE PROPOSED PERRY TO PURCHASE SOME OF OUR MANUFACTURING EQUIPMENT INCLUDING DISMANTLING AND **REMOVAL. THEY TOOK THE** TIME TO COME TO SERIOUSLY **EVALUATE THE EQUIPMENT** AND MAKE AN OFFER. THEY PAID AS REQUESTED AND THEY HAVE BEEN **EFFICIENT AT REMOVING** THE EQUIPMENT. WE WILL **DEFINITELY RECOMMEND** THEM FOR COMPANIES LOOKING TO DISPOSE OF THEIR EQUIPMENT." **LUCERNE BIOTECH**

BUYING OPTIONS

BUYING YOUR PROCESS EQUIPMENT

Perry has been buying and selling used process equipment since 1932. Over the years we have developed a range of buying options to suit our customers' needs.

BUYING OPTIONS AVAILABLE:

- **Outright Purchase**
- Sale or Return
- Trade-In

REFURBISHMENT

Perry offers a mechanical refurbishment service on our used process equipment to ensure the equipment you buy meets your requirements. We have a team of experienced and qualified process equipment technicians who carry out this work at our site in the North East of England.

OTHER IN-HOUSE SERVICES AVAILABLE:

- Shot blasting.
- Cleaning and painting.
- Control panel build.
- Spark testing to confirm glass integrity.
- Test running to establish electrical and mechanical integrity.







Buying used process equipment can save your company up to 70% compared to the cost of new. View our entire inventory of stock online www.perryprocess.co.uk

"I AM IN NO DOUBT THAT WE WILL PURCHASE OUR NEXT EQUIPMENT FROM PERRY PROCESS AND HOPEFULLY CONTINUE TO GROW AS A BUSINESS." CARBUSONIC

PLANTS & LINES

At Perry we don't just deal with individual pieces of equipment. We have the capability to buy and sell complete process lines and plants worldwide across various industries.

INDUSTRIES WE SERVE:

- Chemical
- Dairy
- Edible Oil
- Food & Beverage
- Petrochemical
- Pharmaceutical
- Power Generation & Biodiesel

BUYING A PLANT

The benefits of buying a used line or plant:

- Cost Savings
- Reduced Lead Times
- Increased Revenues
- Environmental Benefits
- Global Network



SELLING A PLANT

Perry has experience in selling a range of plants across various industries on a global basis. We work in partnership with our clients to develop tailor-made programmes for plant disposal which can include:

- Sale of assets including land and buildings.
- Complete turnkey projects.
- Plant & asset valuation.
- Inventory reporting.
- Global marketing.
- Handling of customer enquiries and site visits.
- Dismantling and decommissioning.
- Removal, packing and logistics support.
- International payment methods.

OUR SUCCESS

Perry's fees are entirely commission based, paid only from successful sales. We invest in the cost of evaluation, inventory preparation, sales and marketing.

It's all part of the Perry process.

To find out how we can help you, contact our plant sales manager:

Carlo Ragusa

Plant Sales Manager cragusa@perryprocess.co.uk +44 (0)1325 328 812

"THANK YOU FOR THE WAY IN WHICH PERRY ASSISTED US IN MANAGING THE SALE AND DISPOSAL **OF OUR ASSETS FOLLOWING THE CLOSURE OF THIS** SITE. PERRY WERE **ALWAYS EXTREMELY FOCUSED ON THE** JOB IN HAND. WITH ATTENTION TO DETAIL AND WORKING **CLOSELY TOGETHER** WITH US THE PLANT REMOVAL OBJECTIVES **WERE ACHIEVED."**

NOVARTIS DUTRITION LTD



NEW EQUIPMENT

PERRY PROCESS EQUIPMENT LTD SUPPLIES A SELECTION OF NEW

MANUFACTURED PROCESS

EQUIPMENT. EQUIPMENT IS MANUFACTURED TO EUROPEAN STANDARDS AND SUPPLIED WITH A WARRANTY.

EOUIPMENT INCLUDES:

- Stainless Steel IBC's.
- DGM Granulators & Shredders.
- Stainless Steel Inline Bag Filters.
- Stainless Steel Reactors.
- Permix Stainless Steel Ribbon Blenders.
- PERRYmix Stainless Steel Orbital Screw Conical Mixers.
- PERRYmix Stainless Steel Dissolvers.
- PERRYmix Stainless Steel Bead Mills.
- PERRYmix Basket Mills.

Some of these items we have in stock and immediately available for sale, but they can also be manufactured to your specific requirements so please contact a member of our team to discuss further.

View our new process equipment online www.perryprocess.co.uk



THE PERRY TEAM

OUR DEDICATED AND EXPERIENCED TEAM ARE HERE TO ASSIST YOU WITH BUYING OR SELLING USED PROCESS EQUIPMENT.



Darren Bentham Managing Director

Responsible for the management of the Perry Groups' businesses in Europe since 2007.



Paul Cook Senior Buyer

With Perry since 1992 he knows every aspect of acquiring, evaluating and removing used process equipment.



Greg Lyons Buyer

Has been helping companies sell their equipment since 2007 and works closely with our equipment technicians.



Richard Driver Equipment Sales Manager

A comprehensive knowledge of used equipment and a familiar face to many having been with Perry since 1987.



Julie Morris Equipment Sales Manager

Responsible for looking after our customers in Germany & France since 2006 due to her fluency in the languages.



Carlo Ragusa Plant & Equipment Sales Manager

Has been looking after our Spanish customers since 2002 due to his fluency in the language. He is also our plant sales manager.

THE PERRY EQUIPMENT COMPANIES

WORLDWIDE OFFICES & WAREHOUSES

Contact your local branch:

Perry Process Equipment Ltd, UK www.perryprocess.co.uk

Perry Videx LLC, USA www.perryvidex.com

Perry Machinery Poland www.perry.com.pl

Perry Machinery Czech Republic www.perryczech.cz

Perry Machinery Russia www.perryvidex.eu

Perry Machinery Ukraine www.perryvidex.eu

REPRESENTATIVES:

Perry has used process equipment experts around the world including Denmark, Turkey, Romania and Israel.









Other support staff include: Logistics, Marketing, Accounts, Administration and Process Equipment Technicians.

